

# MAC General Contractors

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Fred and Jodie Cusack, owners of MAC General Contractors, believe so strongly in having good relationships with their clients that they have what Jodie calls “meet and greets” with potential customers before committing to building their homes.

“The builder and the homeowner are kind of joined at the hip for at least a couple of years,” Fred said. “It starts with the planning process and goes through the warranty period. We want to make sure everybody clicks and it’s a good fit. Building a home is a partnership. You have to look at each other with mutual respect and dignity and treat each other with trust. We don’t build for everyone.”

One of the features they feel sets their business apart from others is that in addition to the standard one-year warranty they offer a 10-year extended warranty that provides clients with a secure sign-in where they can document their issues and be connected with the subcontractor needed to resolve them. Another is the Co-Construct software they use to track all of the communications exchanged with the homeowner as they work together on planning, estimating, figuring out the budget and implementing the construction process.

“Everybody loses emails and text messages,” Fred said, “but this program facilitates and keeps track of everybody’s communications back and forth.”

MAC does new construction, additions and renovations. They work on several projects at once with Fred “making everything happen,” according to Jodie. She works as bookkeeper and designer, Ryan Newland is their on-site superintendent and a crew

of in-house employees and valued subcontractors round out their team.

“We want to give the highest level of service and professionalism,” Fred said, “and when we are all on the same page — us, the owners and the subcontractors — we all feel valued and everyone can do their best work.”

The Cusacks started a trend in Columbus with their crisp, black-and-white modern-farmhouse design, and Sheena Seeger lives in one of those homes.

“MAC came highly recommended by several friends,” she said, “and we knew after meeting with Fred and Jodie that they were our builder of choice. Their team was fantastic to work with from design through build, with timely commu-

nication and budget tracking through the Co-Construct app. Their entire team and subcontractors were professional and easy to work with, and we couldn’t be happier with the final result. We thank them for our beautiful home.”

Fred said one of the greatest rewards in his profession is driving past a finished home and feeling pride and a sense of accomplishment.

“A lot of people do very powerful jobs and very meaningful work,” he said, “but they might work on a project for five years and never see it finished. What we do in a relatively short amount of time brings a lot of good feelings. Putting a family into a home that we’ve built is definitely a joy of ours.”



Jodie and Fred Cusack